

Obducat AB (publ) is an innovative developer and supplier of technologies, products and processes used in lithographic processes for production and replication of advanced micro and nano structures. Obducat's products and services serve the demands of companies within the LED, OLED, optical and photonic, semiconductor, displays, biomedical and MEMS industries. Obducat's technologies include nano imprint technology, coating technology and wet processing technology. Obducat has offices in Sweden, Germany and China and the headquarter is located in Lund, Sweden. Obducat is publicly traded on the Swedish NGM Equity stock exchange. Read more at [www.obducat.com](http://www.obducat.com).

Obducat Europe GmbH, a wholly owned subsidiary of Obducat AB (publ), is situated in Radolfzell at Lake Constance. The scope of activities in the company is development and worldwide supply of machines that perform coating and wet processing applied in lithographic processing in R&D as well as High Volume Manufacturing in Obducat's targeted industries.

To strengthen our team in Radolfzell for continued growth we are looking for a

## Head of Sales and Marketing (fulltime)

### Your challenge

- You will take an active role in the sales and marketing activities and work together with your colleagues and market all Obducat's already established products to secure further growth for Obducat.
- As Head of Sales & Marketing, you will be responsible for a dedicated sales team as well as contacts with distributors and agents worldwide.
- Your responsibility also covers the introduction of new products to the market and drive the market and customer development

### Your profile

- Sales professional with experience and proven track record in semiconductor or similar high-tech industry
- Knowledge of international markets
- Capability to quickly immerse in complex technical and economical topics
- Capability in organizational skills and ability to meet deadlines
- Strong leadership, sales and presentation skills
- Fluent in English
- Willingness to travel internationally, dedication, negotiation skills, dedicated approach and your distinctive communication pattern complete your profile

### Our offer

- As Head of Sales & Marketing you will be a member of the Management Group of Obducat
- An attractive position with performance-linked wages in a highly dedicated team
- Open working atmosphere concentrated on long term cooperation
- High degree of personal responsibility and the possibility of self-dependent decisions

Are you interested and want to meet us?

We are also interested in getting to know each other!

Please send your significant and complete application by adding your expected salary and start date to Sabine Lantsch [sabine.lantsch@obducat.com](mailto:sabine.lantsch@obducat.com)

For further information please visit our website [www.obducat.com](http://www.obducat.com) or give us a call +49 7732 97 898 0